



Williams Gallery West
 40982 Highway 41, Suite 3, Oakhurst, CA 93644
 Owner / Curator - Jonathan Bock
 559-683-5551
 admin@galwest.com

Gallery Consignment Services 2018

Williams Gallery West provides consignment services for fine art, folk art, antiques and collectibles, Gallery services including photography, research and valuation, auction listing and management, shipping, and customer service. The gallery also offers appraisal and restoration services.

Williams Gallery West sells through our retail showroom, on our website, and on Internet auction sites. The gallery has a well-established website, and is an experienced buyer and seller on the Internet. Our in-depth knowledge of art and antiques helps us to obtain premium value for items we offer for sale. Our reputation for excellence and established connections with buyers and collectors, encourages our customers to buy with confidence.

COMMISSIONS / FEES The gallery receives a percentage of the sale price of items sold based on a sliding scale. The sliding scale insures the gallery is compensated for up-front work such as photography and research, and gives the client the benefit of a reduced commission on high value items.

Final value – less sales and transaction fees*

- \$1 to \$50 – 50% (see note below)
- \$51 to \$1000 - 40%
- \$1,001 to \$3,000 – 30%
- \$3,001 to \$10,000 – 20%
- \$10,000 and up – 10%

For example: An item sells for 5000.00

Sales and transaction fees	550.00
NET sales price	4450.00
Gallery's commission on the first 1000.00 is 40%	400.00
30% on the next 2000.00	600.00
20% on the remaining 1450.00	290.00
total commission	1290.00
Consigner receives a NET profit of	3160.00

*Sales and transaction fees are covered by the gallery during the process of selling consigned items. Fees are charged by auction services and payment services at the close of a sale. These include listing and final value fees, and transaction fees for credit card payments. These fees typically amount to approximately 10 to 15% of the final value of an item. These fees are paid by the gallery during the sales process, and are deducted from the gross sale price of an item before calculating the gallery's commission.

The gallery will issue payment for items sold within 30 business days after payment has been received and confirmed from the buyer, or according to a pre-arranged payment schedule agreed upon by the gallery and consigner.

(note) -The gallery will not typically sell items we believe will sell for less than \$50 USD, unless a large number of like items are available for sale. The research and preparation for sales is a time-consuming process, making the time and effort necessary to sell low priced items cost ineffective. In cases where the gallery does take on items that sell for under \$50, the galleries percentage is 50% of net sale price.

Consigner _____ - Initial Here

Gallery Representative _____ - Initial Here